

## David Perdue, Jr. – CEO



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**Expertise:**

Tenant Representation-Office  
Multifamily Investments  
Office Investments  
Syndication & Private Equity

Perdue has extensive experience in commercial real estate since 1992 as an investor, owner, broker and syndicator of apartments and office buildings. As an entrepreneur with a global network of contacts, he knows how to get deals done.

Perdue has his Principal Broker license (TN & MS), Commercial General Contractor license and Securities & Registered Investment Advisor (7 & 66) licenses.

Perdue believes success is building long-term relationships where the client's interests are first.

**Select Real Estate Experience:**

Thomas & Betts Corporation – Multi-national manufacturer  
Sub-lease & Tenant Representation

Asentinel, Inc. – Software firm  
Tenant Representation

SergeMD – medical office software company  
Tenant Representation

Dunavant Enterprises – multinational real estate and cotton  
Syndication, Private Equity and Development

Santi Company – private wealth management firm  
Tenant Representation & Asset Sale

Thomas CPA – CPA firm  
Leasing

Rapid Blue Print – blue printing company  
Asset sale

**Perdue's Business Experience:**

- **Aviation** - President/CEO - global aviation safety and consulting company. Clients were primarily the Fortune 500 and include: Thomas & Betts, First Horizon Corporation, Wal-Mart, Target, Lowe's, Pfizer, Dow, NY Bank of Mellon, Rockwell-Collins, Ford, Wachovia, Principal Financial, General Mills and dozens of others to include billionaires and other high net worth individuals.

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- **Digital-Leasing** - Investor - leasing and financial company providing services primarily to small and medium businesses for telecom, data and aviation equipment. Largest client: Bombardier Aerospace
- **ACCESS** - President/CEO - regional broadband Internet Service Provider and managed security services and the second company in the industry to provide clients with a 99.9% guaranteed up time. ACCESS was one of the first and largest in Tennessee with offices in Memphis, Nashville and Knoxville and was sold in 2001 with over 2,000 corporate clients.
- **DCP Properties** Investor/Principal - invested in multi-family and office buildings, syndicated developments, and other commercial investment opportunities

### Perdue's Military Experience:

Honorably discharged at the rank of Major and as a Senior Pilot in the USAF and TN ANG. Perdue flew various trainer, fighter and transport aircraft worldwide and he flew with and trained the best pilots from over 50 nations. Perdue was activated on 9/11/2001 and flew dozens of missions of almost 600 hours of combat support missions in the war in Afghanistan as well as missions in Operations Noble Eagle & Enduring Freedom in the war on terror and Operations Southern & Northern Watch over Iraq.

He has over 6,000 hours of flight time, Certified Flight Instructor Instrument and Multi-Engine Instructor licenses and is an Airline Transport rated Pilot.

### Perdue is Currently Actively Involved With:

- Member, CCIM ([www.CCIM.com](http://www.CCIM.com))
- Shelby County Health, Education & Housing Facilities Board Member - Appointed by Mayor Wharton
- The Economic Club of Memphis - Finance and Sponsorship Committees
- Institute of Real Estate Management (IREM)
- Memphis Area & National Associations for Realtors
- The Wings Club
- Commemorative Air Force - Colonel

### Perdue's Past Active Involvements Include:

- Board of Directors ATS Telephone & Data Systems, Inc. Largest privately held telecom interconnect company in the US
- Board Member Junior Achievement of the Mid-South
- Board Member University College University of Memphis
- Member Family Business Forum University of Memphis
- Board Member Alumni Association University of Memphis
- Member Christian Brothers University Entrepreneurs Board
- Chairman of the Board Success Now
- Board of Governors Crescent Club
- Member Development Council Mid-America Baptist Theological Seminary

Perdue is an Honoree of the Top 40 Under 40 of the Mid-South in 1998 and a graduate of Memphis State University in Electrical Engineering & Commercial Aviation.